

BU MARINE & PORTS, MARCH 20TH 2017

Marine Power train characteristics

ABB – a strong business partner

Jorulf Nergård

ABB i Norge – demand market

Hva

(portefølje)

Innovativ teknologi

Kraft ~ 55 % av driftsinntektene

Automatisering ~ 45 % av driftsinntektene

For hvem

(kunder)

Energiselskaper

~ 50 % av driftsinntektene

Industri

~ 40 % av driftsinntektene

Transport og infrastruktur

~ 10 % av driftsinntektene

Hvor

(geografiske områder)

Norge

Fra Norge 60 %

Fra resten av verden 40 %

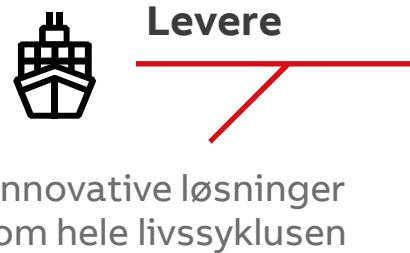
~ NOK 10 milliarder ordreinngang

~ 13 lokasjoner

~ 2,300 ansatte

ABB i Norge – demand market

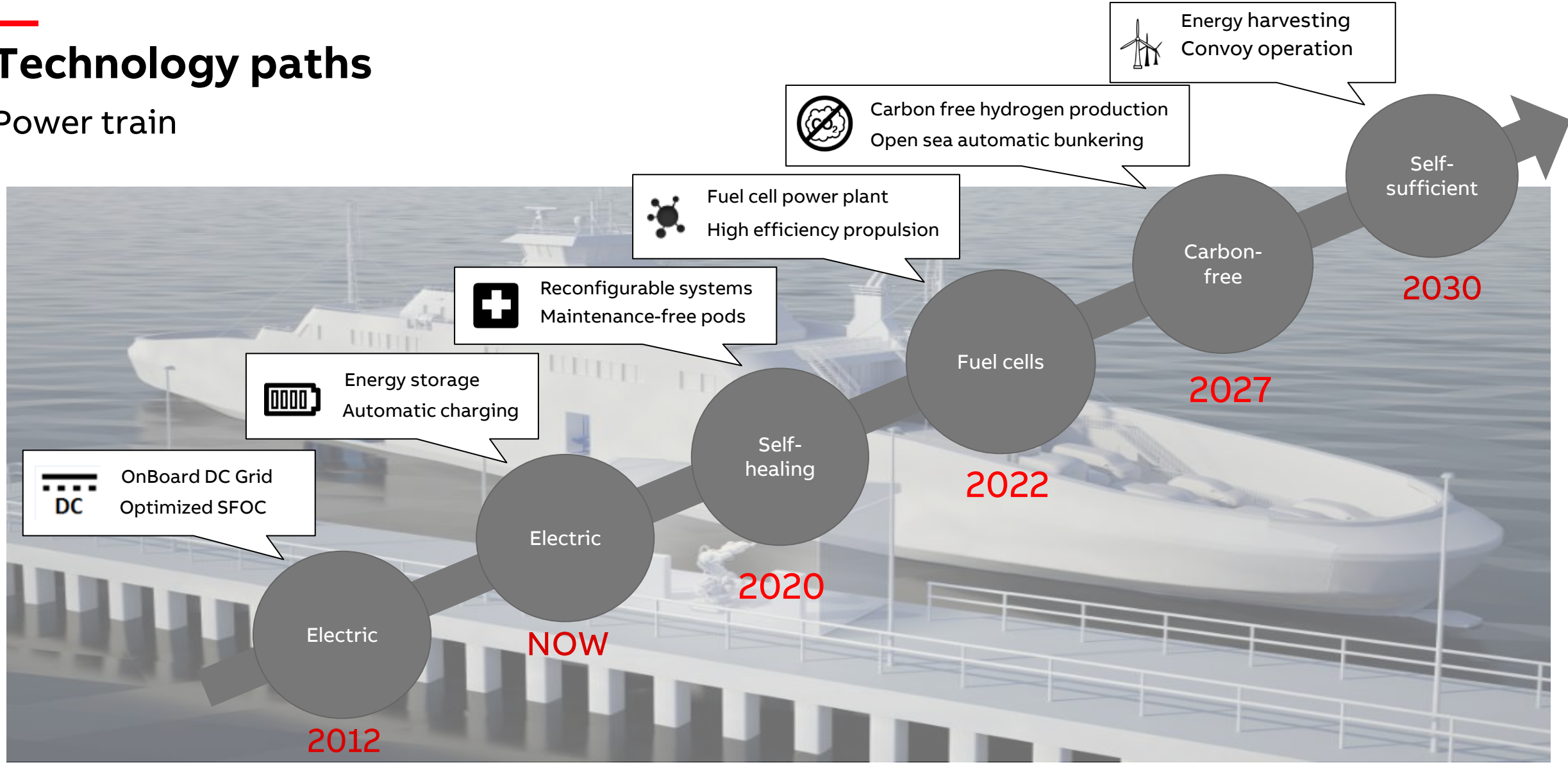
Hvordan vi gjør forretninger



Forstå - Nyskapende - Levere

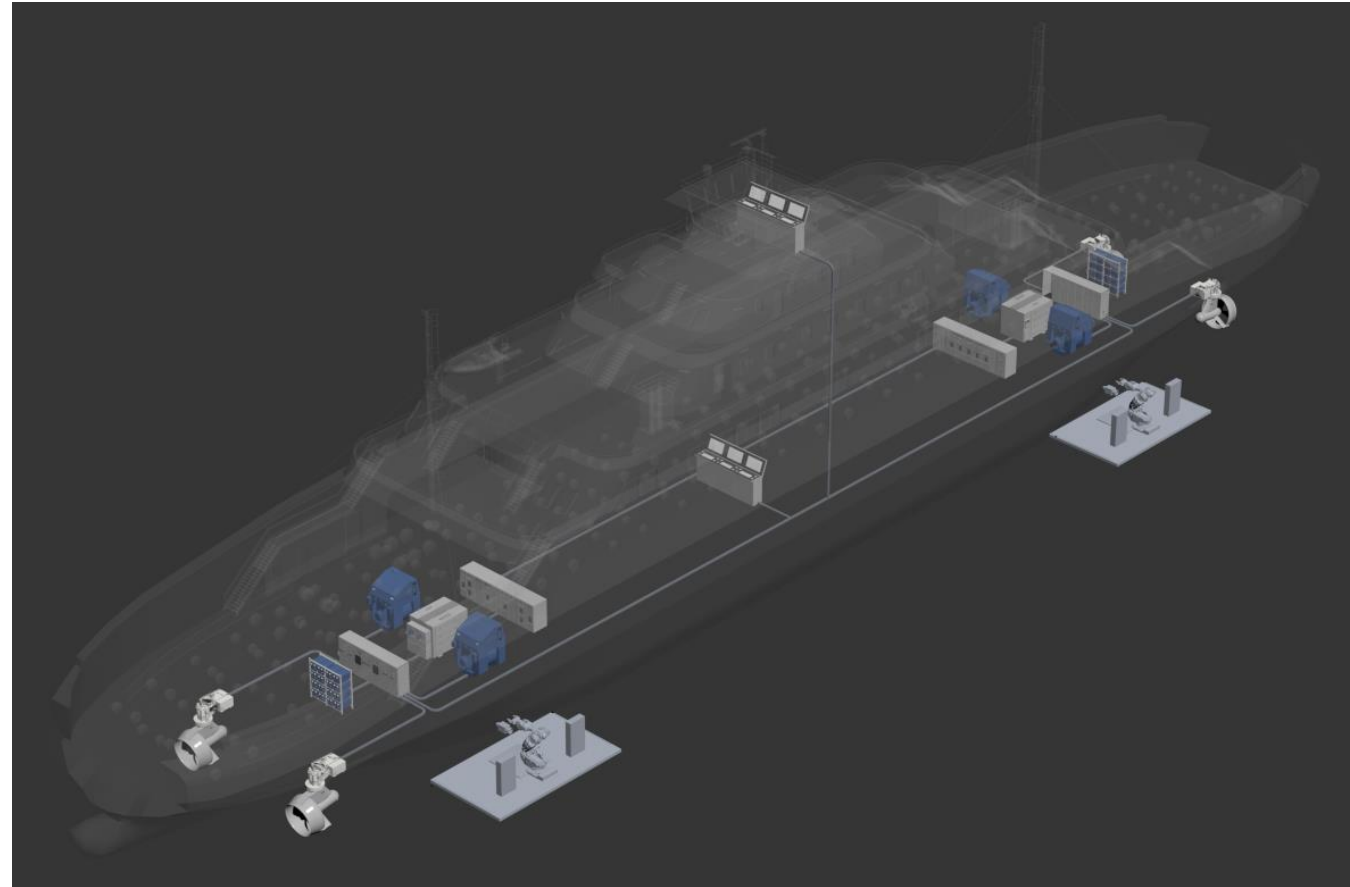
Technology paths

Power train



Typical vessel power train characteristics

- Fueled with MDO/HFO/LNG
- Some applications can use battery only
- Direct driven or electrical propulsion
- Very often loaded at low load (and far away from design point)
- High degree of redundancy and safety

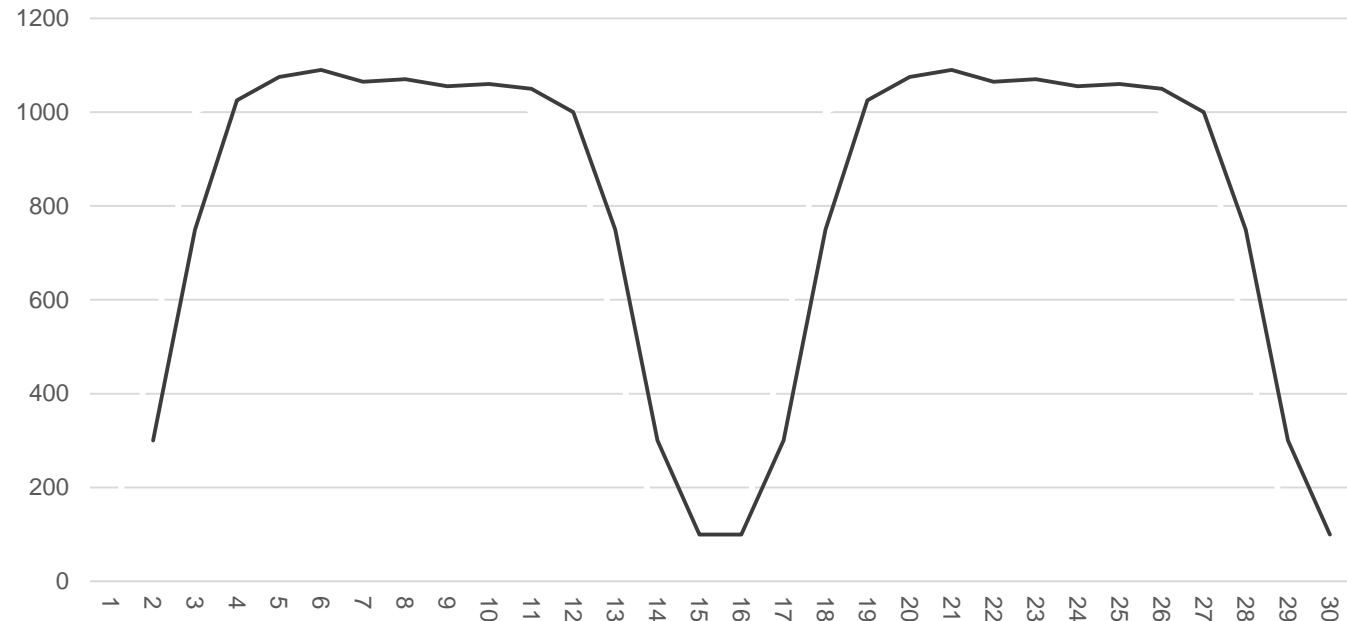


Characteristics

Typical vessel power

Power train

- Power ranges: 500 kW to 15 000 kW
- Mostly stable power, but cases with high demand for high power increase/decrease rates ($>10\%/sec.$)
- Redundancy requirements
- Back-Up requirement, spinning reserve

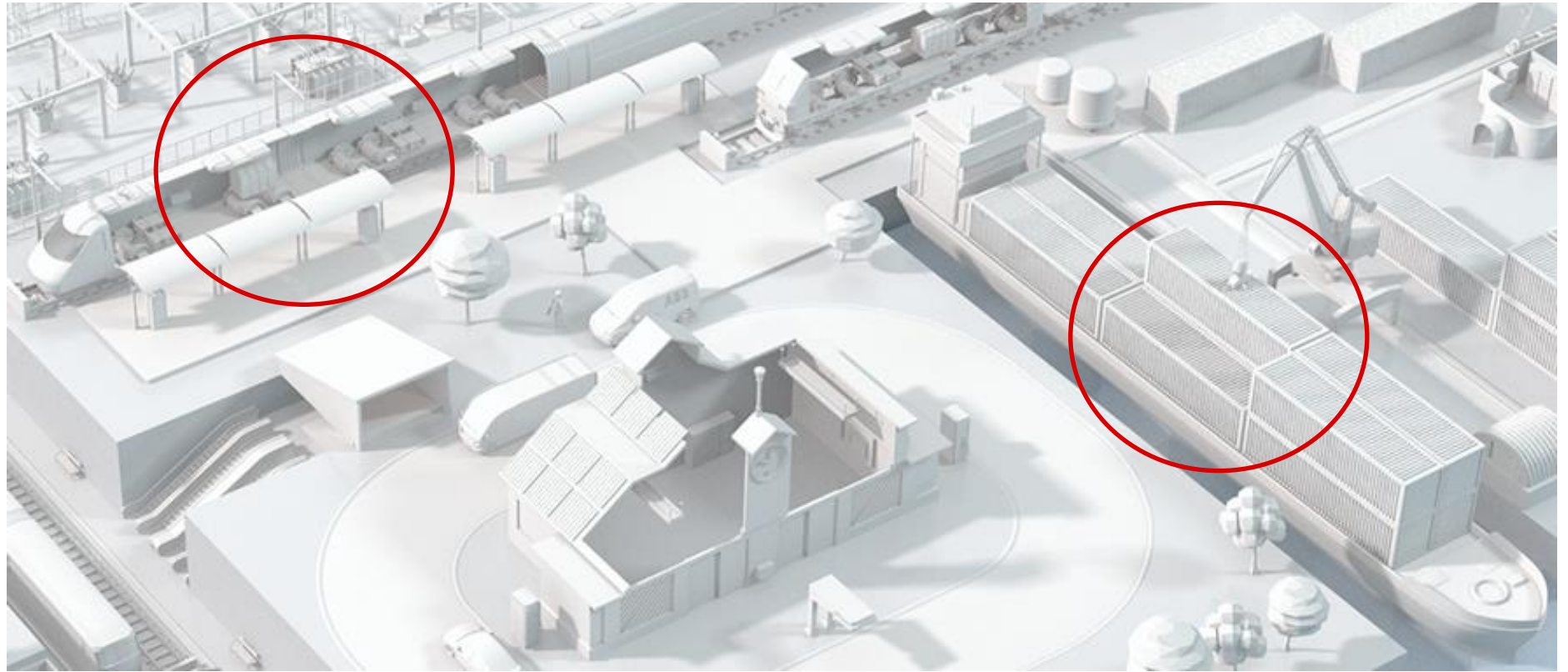


Energy demand....

Marine and rail power train similarities

Similarities

- Limited space
- Power requirement: From 500 kW to 20 000 kW
- Similar load profiles
- Similar safety requirements



From development to installation

Video from Vision of The Fjords



Demands to get new technology ready

Lack of **emission free** compact energy carrier, for use in longer journeys.

 H2 based **fuel cells** will be a good alternative for these applications

 **Batteries** will be a good combination and a system supporter

 In combination with **DC Main Distribution** system



ABB